

## Message Text

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ACTION EB-08

INFO OCT-01 NEA-10 ISO-00 CAB-02 CIAE-00 COME-00  
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 /034 W  
-----121387 050851Z /11

R 050413Z MAR 78  
FM AMCONSUL DHAHRAN  
TO SECSTATE WASHDC 6067  
INFO AMEMBASSY JIDDA  
USLO RIYADH  
AMEMBASSY MANAMA

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E.O. 11652: N/A  
TAGS: EAIR, SA  
SUBJECT: PANAM REP COMMENTS ON USG/SAG BILATERAL AIR AGREEMENT

1. DURING INFORMAL DISCUSSIONS WITH FRED REID, LOCAL MANAGER FOR PAN AM, CONSOFF ASKED REID IF HE HAD ANY INFORMATION ON CURRENT STATE OF NEGOTIATIONS FOR USG/SAG BILATERAL AIR AGREEMENT. REID SAID HIS HOME OFFICE HAD NOT PROVIDED HIM WITH ANY RECENT NEWS ON NEGOTIATIONS BUT THAT HE HAD HEARD BRANIFF HAD FILED FOR HOUSTON/RIYADH ROUTE WITH U.S. CAB.

2. REID SAID HE RECENTLY DISCUSSED MATTER WITH FRIEND OF HIS FROM SAUDIA AIRLINES WHO HAD BEEN MEMBER OF SAG NEGOTIATING TEAM. SAUDIA REP CLAIMED THAT "FIFTH-FREEDOM" RIGHTS WERE MOST CONTENTIOUS ASPECT OF NEGOTIATIONS AND THAT SAG HAD OFFERED MUNICH AND VIENNA WHICH WERE COMPLETELY UNACCEPTABLE TO U.S. SIDE.

3. CONSOFF ASKED REID ABOUT NUMBER OF CITIES IN SAUDI ARABIA THAT WOULD BE OPEN TO U.S. CARRIER(S) AND WHETHER THIS WAS SERIOUS DIFFERENCE BETWEEN USG AND SAG. REID MAINTAINED THAT HIS SAUDIA FRIEND HAD NOT MENTIONED THIS ASPECT OF NEGOTIATIONS BUT HAD CONCENTRATED ON FIFTH FREEDOM DIFFERENCES.

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4. REID HAD THOUGHT THAT BRANIFF FILING FOR HOUSTON/RIYADH ROUTE WOULD COMPLICATE THE NEGOTIATIONS, AND IN VIEW OF RECENT DECISIONS REGARDING BRANIFF A DALLAS/LONDON ROUTE, BRANIFF ENTRY INTO USG/SAG BILATERALS WAS ALREADY CAUSING PAN AM SOME CONCERN.

5. IT WAS REID'S UNDERSTANDING THAT A USG NEGOTIATING TEAM

WOULD BE COMING TO SAUDI ARABIA IN NOT TOO DISTANT FUTURE TO  
CONTINUE DISCUSSIONS OF BILATERAL WITH SAG.

6. CONSOFF ASKED REID HOW PAN AM'S BAHRAIN OPERATIONS WERE  
PROGRESSING, AND REID CLAIMED THAT TRAFFIC HAS BEEN IMPROVING.  
IN FACT, REID SAID, PAN AM OPERATIONS WER EXPANDING WITHING  
NEXT FEW WEEKS TO INCLUDE THRICE-WEEKLY FLIGHTS FROM BAHRAIN  
TO BOMBAY.  
BUSHNELL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** NEGOTIATIONS, AVIATION AGREEMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1978DHAHRA00292  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Classification:** LIMITED OFFICIAL USE  
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**Subject:** PANAM REP COMMENTS ON USG/SAG BILATERAL AIR AGREEMENT  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014